

Investors Presentation

1Q2026 Financial Results

May 2026



A stylized, light green map of a city grid is visible in the background, showing streets and building footprints. On the left side, there is a large, curved green shape that serves as a design element.

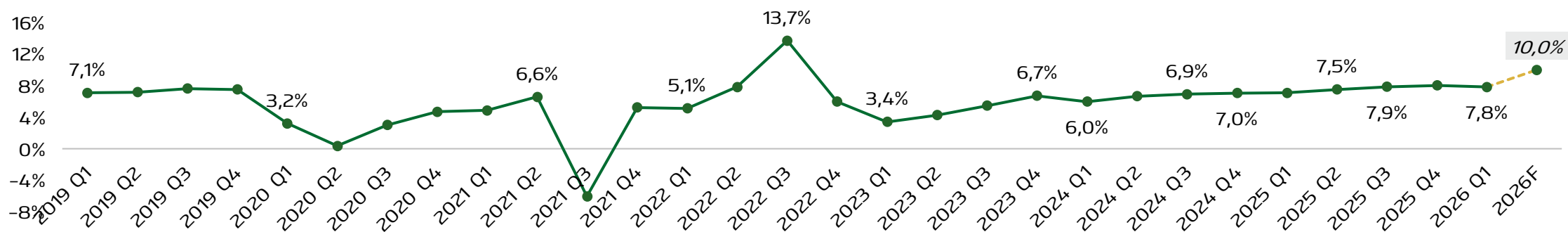
02

Economic Updates

Q1 GDP growth reached 7.83% — the highest first-quarter growth rate since 2019

GDP Growth

(% yoy)



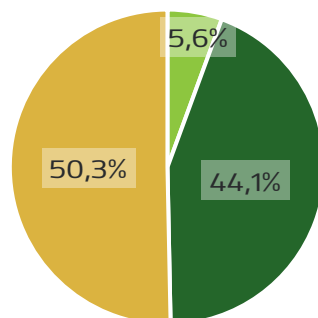
250b USD
Total trade
turnover

 23% yoy

Economic structure

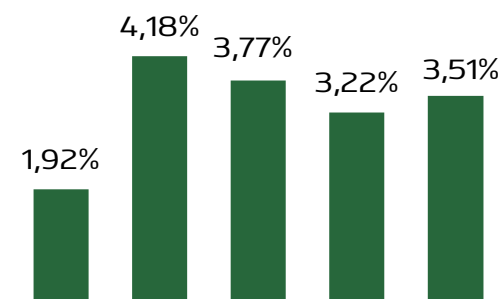
(%)

- Agriculture, Forestry & Fishery
- Industry
- Services



Average CPI Quarterly (yoy)

(% yoy)



Q1-22 Q1-23 Q1-24 Q1-25 Q1-26

Top FDI investors

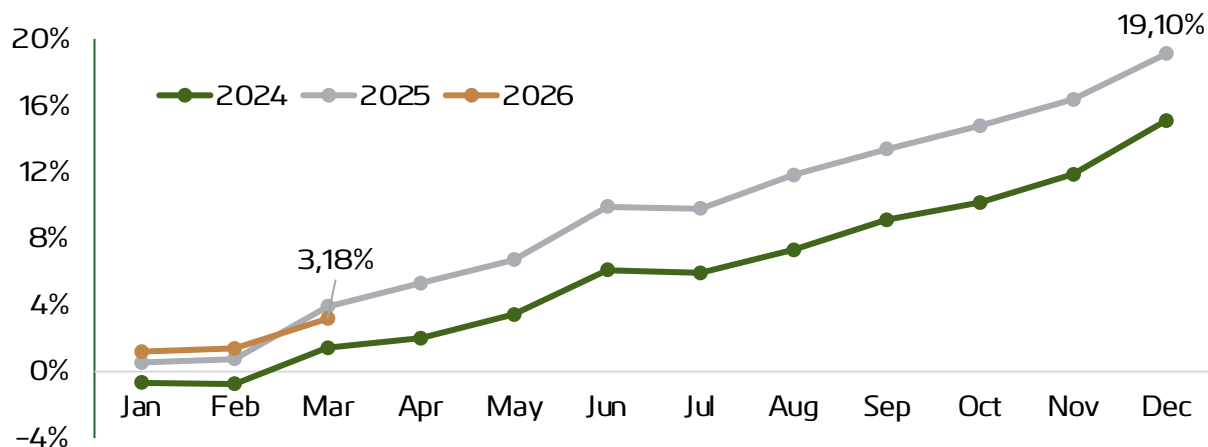
(\$bn)

#1 Singapore	5,32 \$bn
#2 Korea	3,68 \$bn
#3 China	0,42 \$bn
#4 Hongkong	0,26 \$bn
#5 Japan	0,20 \$bn

Strong Credit Growth Remained the Key Driver of Economic Activity

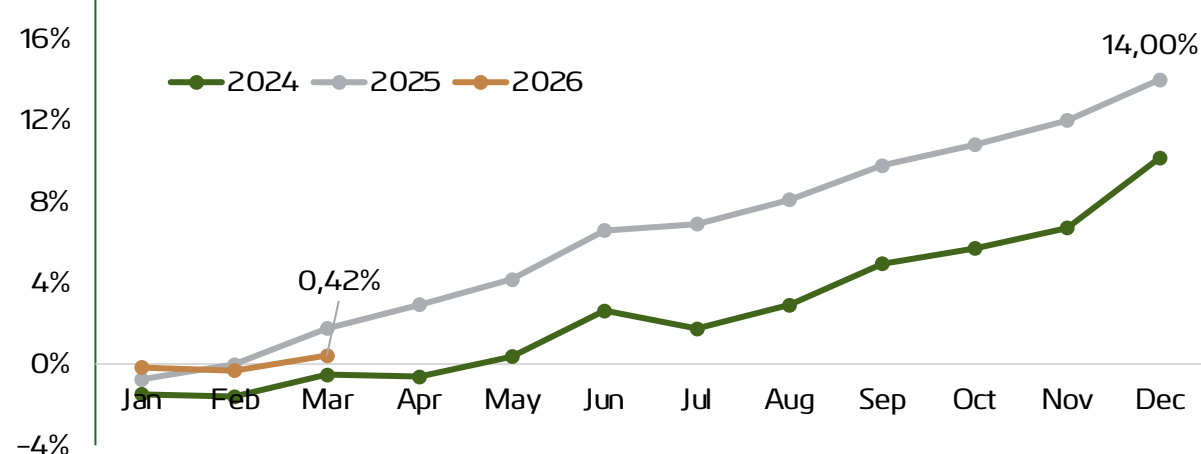
Credit growth

(% ytd)



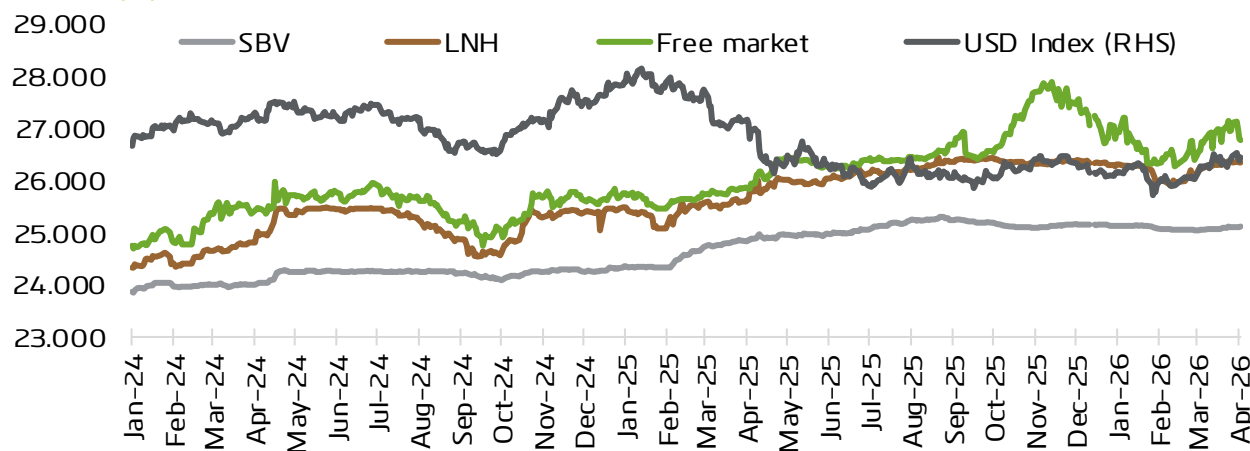
Deposit growth

(% ytd)



USD/VND exchange rate

(% yoy)



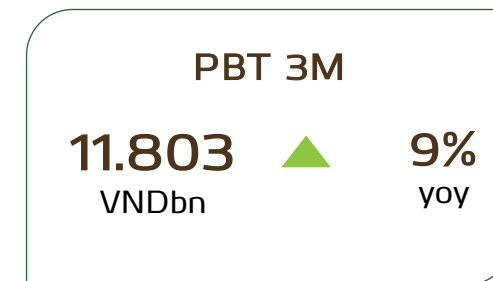
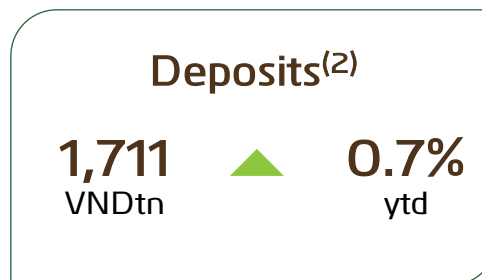
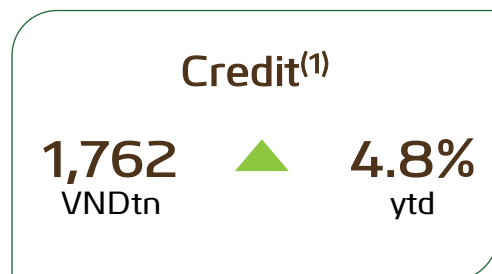
- Total outstanding credit across the banking system as of 31 March 2026 reached over VND 19.18 quadrillion, **up 3.18%** from end-2025.
- The policy rate (discount rate) was kept unchanged at 3% p.a. throughout Q1 2026. Average lending rates of domestic commercial banks on both new and existing loans stood at 6.7–9.0% p.a.
- Following a meeting chaired by the SBV Governor on 9 April, approximately 26 commercial banks agreed to reduce their listed deposit rates **by 0.1–0.5 percentage points** p.a., primarily for tenors of six months and above, thereby laying the groundwork for further reductions in lending rates.
- The system-wide credit growth target for 2026 is approximately **15%**, subject to flexible adjustment in line with actual market developments.

A stylized, light green map of a city grid is visible in the background, showing streets and building footprints. On the left side, there is a large, dark green, curved shape that resembles a stylized 'P' or a map boundary.

01

Financials Review

Key Highlights: Robust Loan Growth Backed by Resilient Funding and Stable Asset Quality Makes Room for Bottom Line Expansion



Highest Credit Ratings
amongst Vietnam Banks
(Equivalent to sovereign rating)

S&P: **BB+** (Stable)

Moody's: **Ba2** (Stable → Positive ▲)

Fitch: **BB+** (Stable)



#3 Global Ranking
Rated AAA+ as highest level in
the rating system

Brand Finance® 

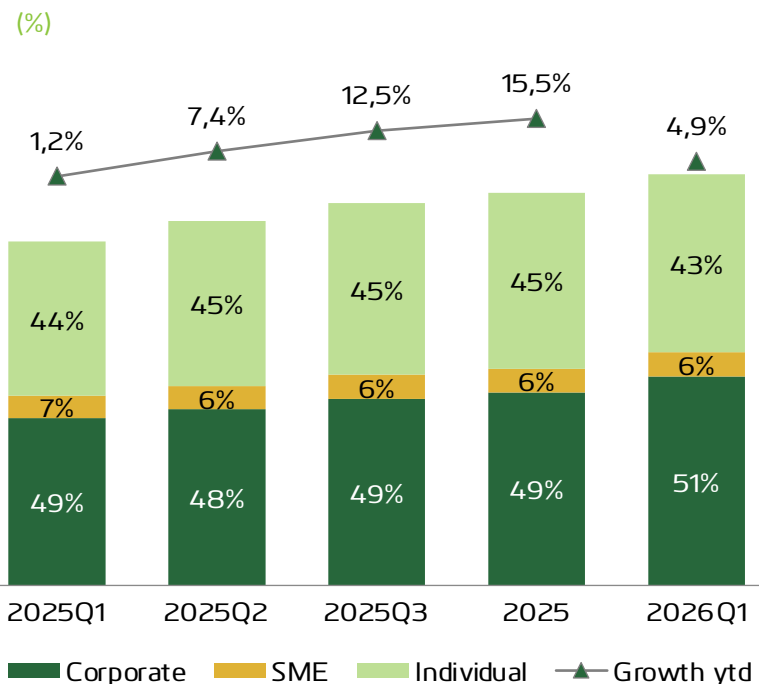
Southeast Asia's Top 30
Most Valuable Brands 2024

The first Vietnamese brand in the
Top 30

KANTAR BRANDZ

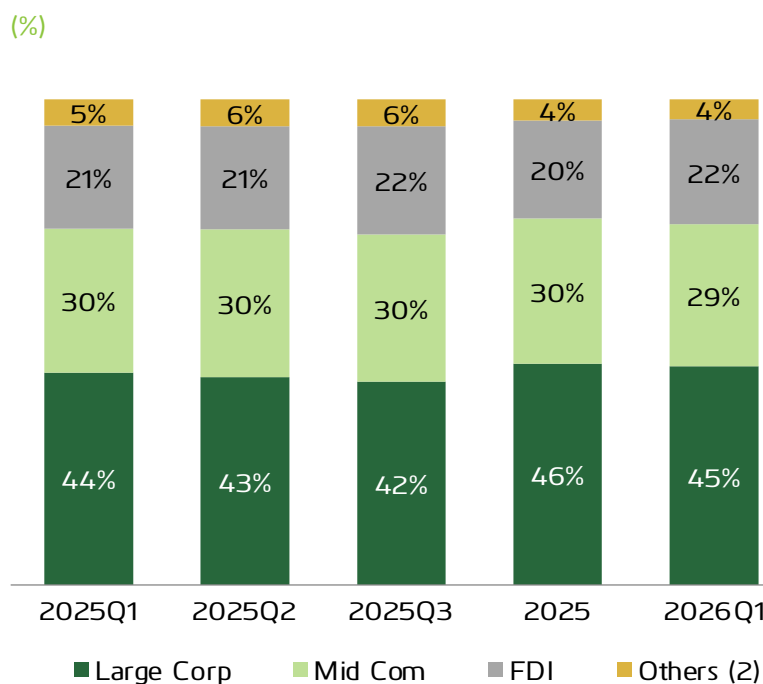
Strong Credit Expansion with Main Contribution from Corporate Portfolio

Loans Breakdown by Customer



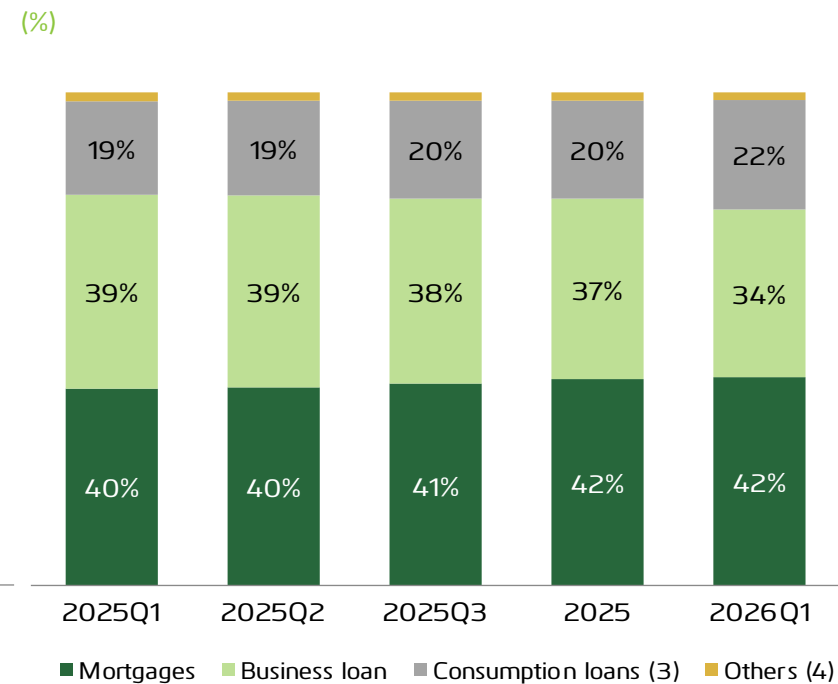
- Loans growth posted 4.9% ytd in the first quarter, among the fastest growing in the system and nearly 4 times higher than Q1 last year.
- Corporate loans continued 2025 momentum and surged by ~8% with higher proportion from medium and long term.
- In the meantime, Retail loans grew at a slower pace, posting ~1.5% growth ytd.

Corporate Loans Breakdown



- By segment, FDI loans were the main drivers for growth, increasing by almost 16% ytd with robust expansion in sectors such as Electronic products, Electricity, Real estate, Animal raising, Textiles etc.
- Large corp and Midcome both advanced by over 6% and recorded strong growth in medium & long term loans, mainly in Steel, Food processing, Consumer production, Real estate, IT and Telecom.

Individual Loans Breakdown



- Individual loans posted ~1.5% ytd growth in the first three months, largely driven by mortgage and consumption loans which rose by 2.5% and 13% ytd respectively.
- On the contrary, Business loan slid ~5% following changes in regulatory environment for small business and period of subtle market demand.

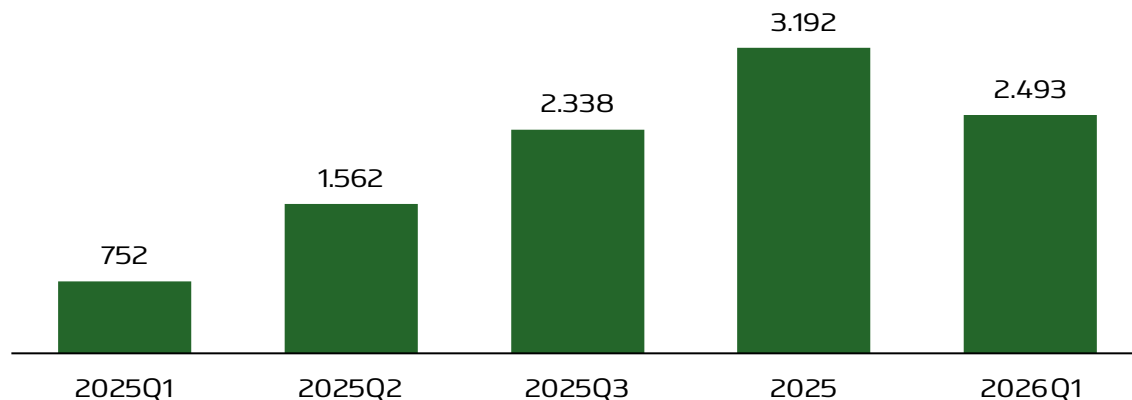
Source: Company disclosures.

Notes: (1) Foreign Direct Investment. (2) Others include Non-bank FI. (3) Include loans secured by valuable paper. (4) Others include auto loans, credit cards, etc.

Asset Quality Sustained while Maintaining Prudent Provision Policy and Strong Loan Loss Buffer

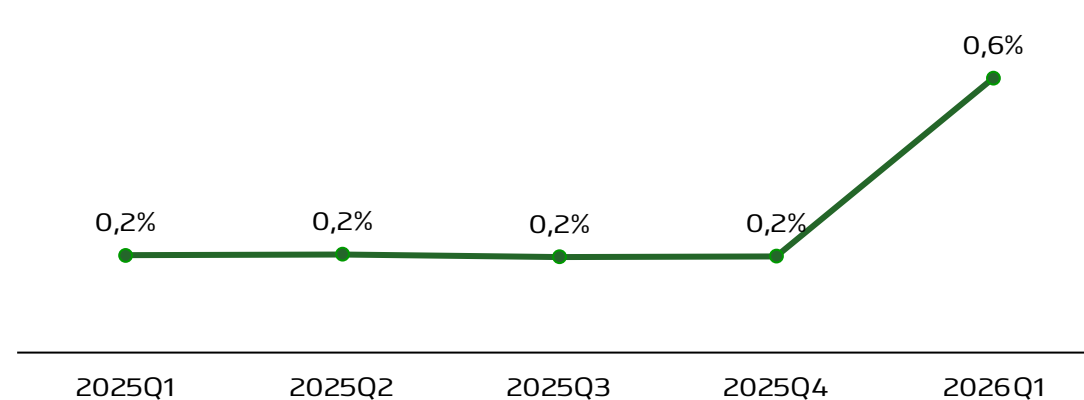
Provision Expenses (Cumulative)

(VNDbn)



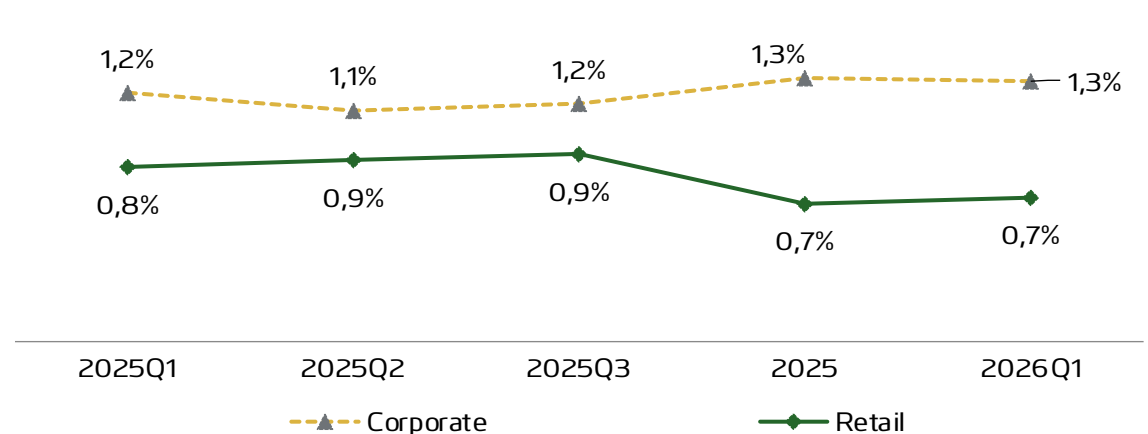
Credit Cost (Cumulative)

(%)



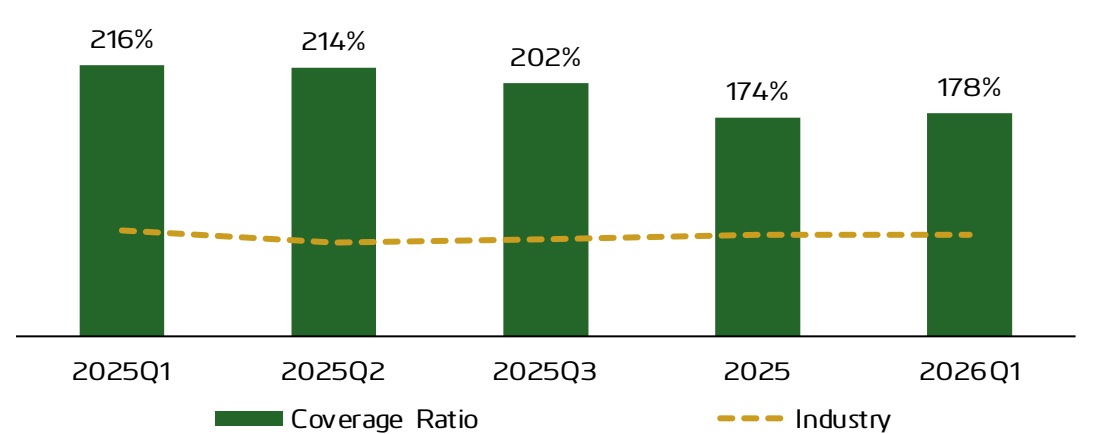
NPL⁽¹⁾ by Segment

(%)



Coverage Ratio⁽¹⁾

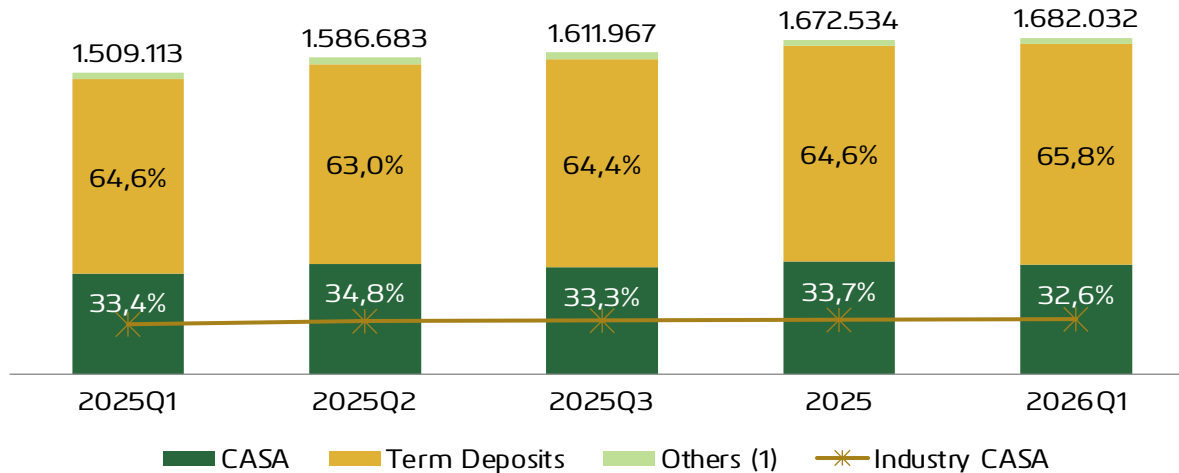
(%)



Superior Funding Position Confirmed with Rising NIM despite Market Downward Pressure

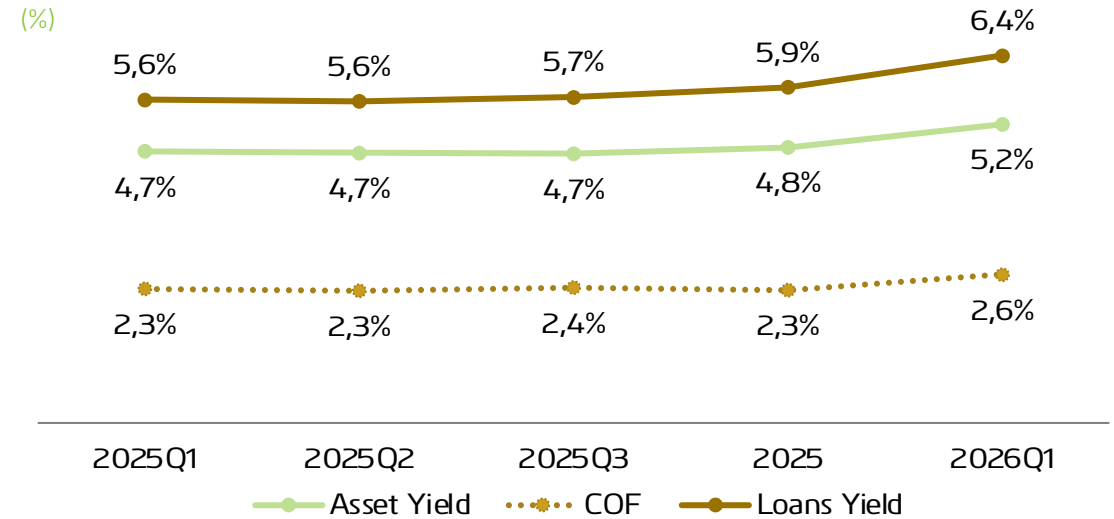
Strong CASA Maintained Supporting Cost of Fund

(VNDbn)



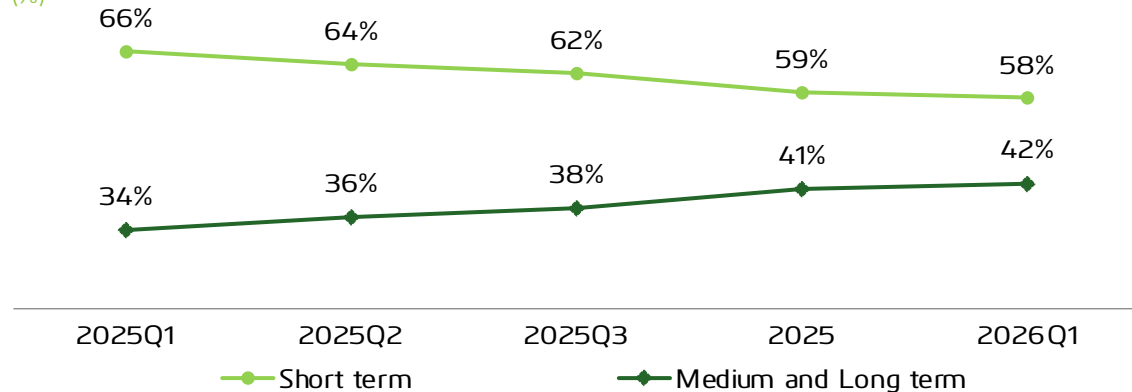
Loan Yields Improved Thanks to Enhance Loan Mix

(%)



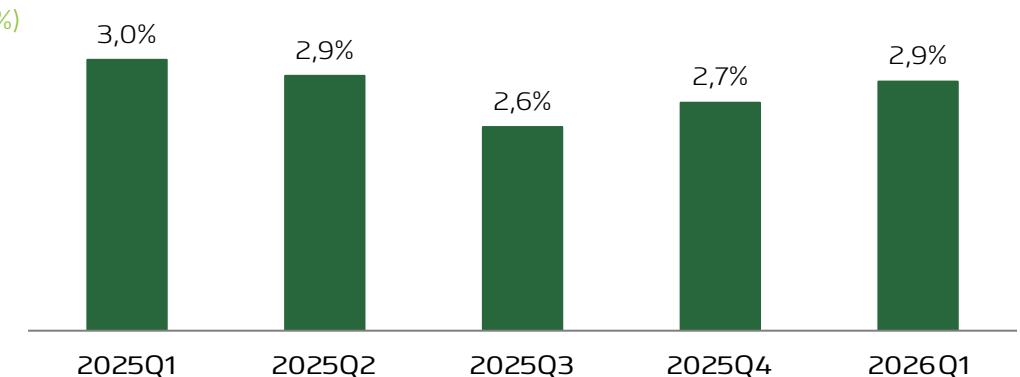
Continued Shift toward Higher Medium- and Long-Term Loans

(%)



NIM Started to Bounce Back

(%)



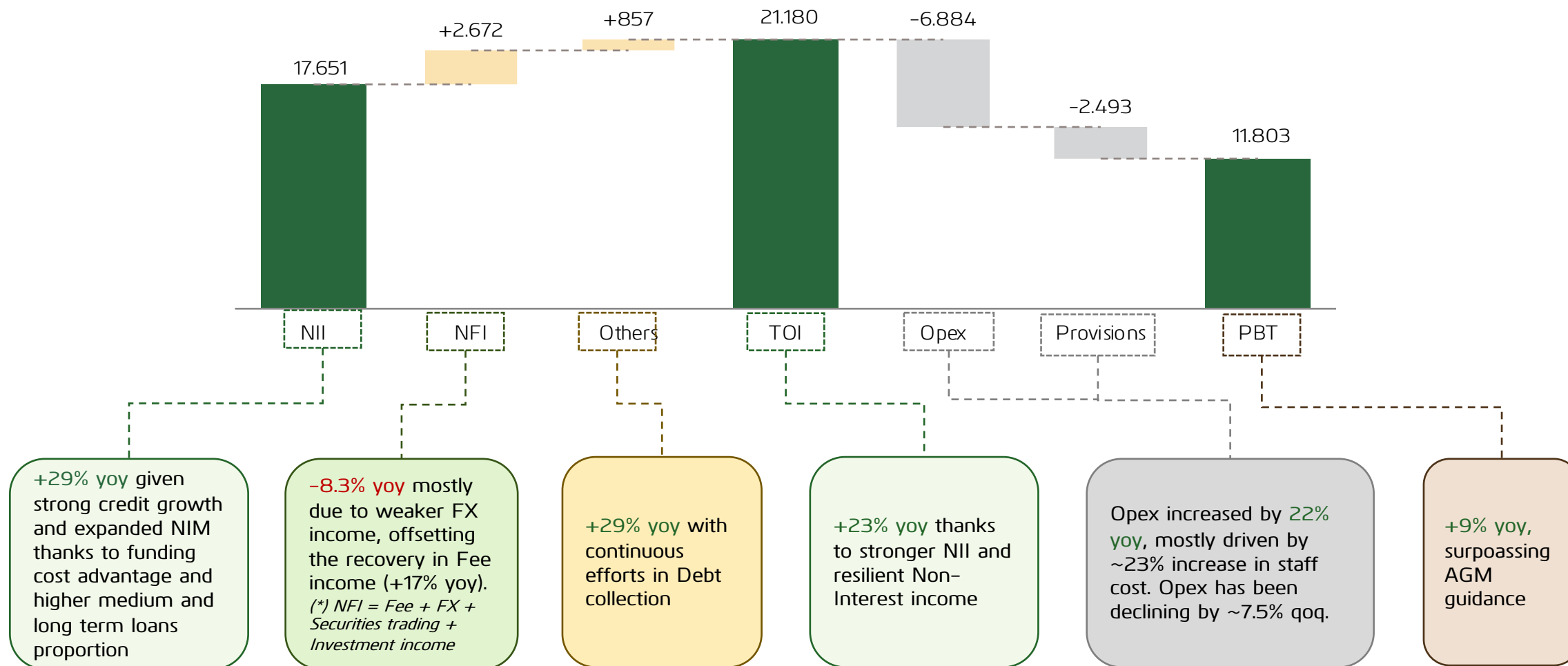
Source: Sector figure is average data from 22 listed banks on HSX & HNX as compiled by Fiinx and VCB's calculation, Other data from Company disclosures. Yield, COF, NIM are quarter only data, presented on an annualized basis.

Notes: (1) Includes deposits for specific purposes and margin deposits.

Stronger Interest Income and Stablized Non-interest Income Supported Bottome Line

Income structure of 1Q2026

(VNDbn)

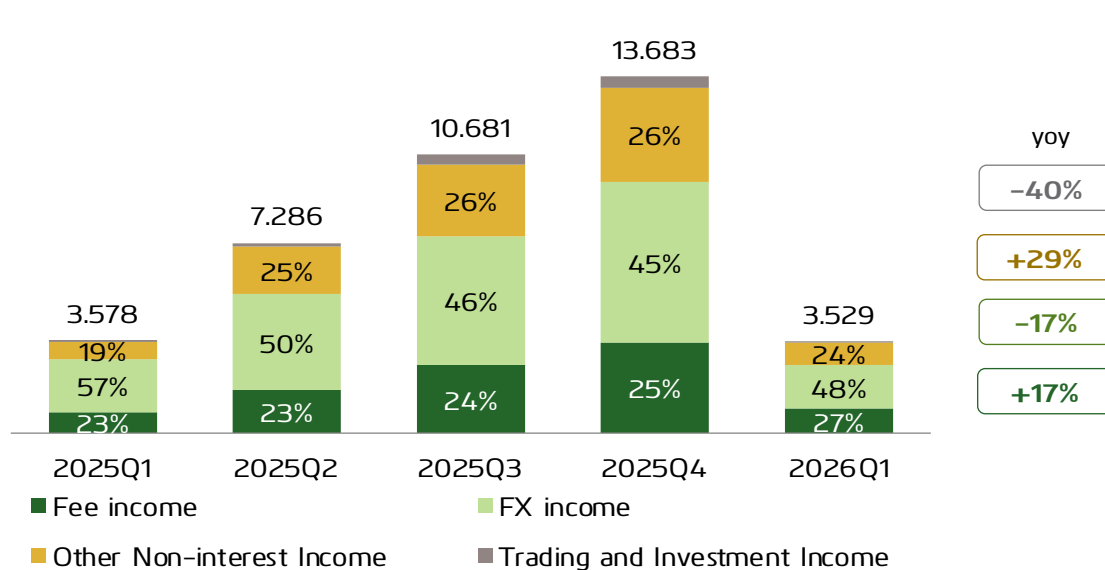


Source: Company disclosures.

Non-Interest Income and OPEX Structure

Non-Interest Income Structure (Cumulative)

(VNDbn)

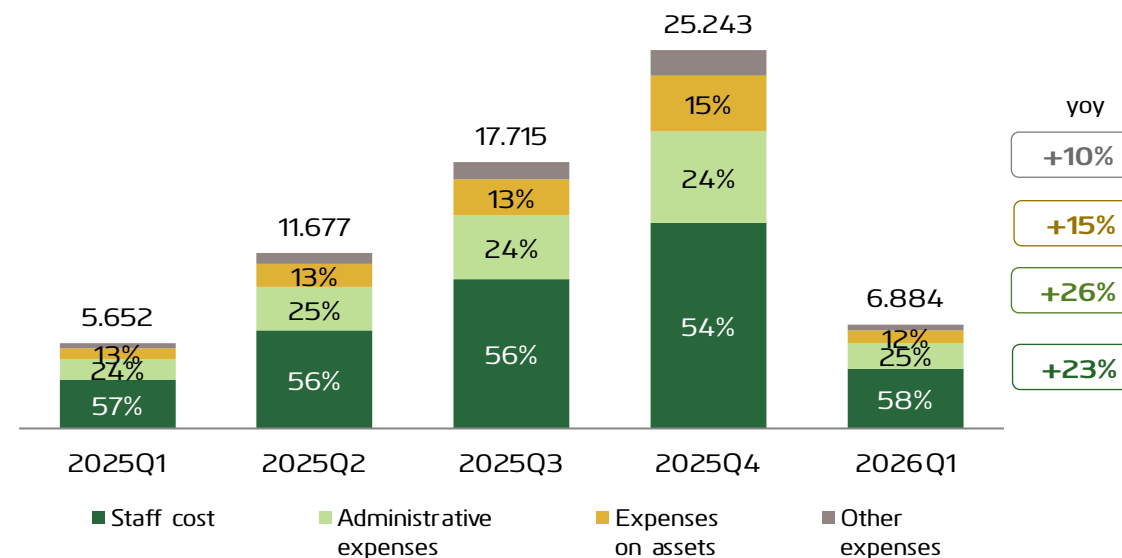


- Among Non-interest income sources, FX remained the largest item with ~48% contribution to total Noll. FX slid by ~17% yoy mostly due to tighter market conditions with higher USD in Feb and Mar.
- On the other hand, Fee income increased by ~17% yoy, largely driven by Trade Finance, Payment, E banking thanks to settled tariff story and the bank's effort to deepen penetration in cashless payment.
- Bancas APE grew by ~7% yoy, helping the bank to maintain market share and ranking, yet Bancas income needed more time to recover.

Source: Company disclosures.

Operating Expenses (Cumulative)

(VNDbn)



- CIR maintained stable at ~33%
- Staff cost was the main driver with ~23% growth yoy while Admin cost also advanced by ~26%, in line with full year financial projections.
- On a quarter by quarter basis, Opex dropped by ~7.5%.

ESG highlights

In Q1/2026, VCB's **Sustainability Committee** was established to promote and oversee ESG initiatives.

▼ **1,450**

tonnes of CO2 equivalent

GHG emissions in 2025 estimated to decrease by 2.2% yoy

~**43,000**

VND billion

Green credit Portfolio for FY2025

ENVIRONMENT

CSR

Continuous effort in social security contribution

In Q1 2026, VCB continued various CSR programmes across the country including construction of school, houses, typhoon support, scholarship granting in different provinces

Development of Digital Products

Vietcombank continuously enhance digital offering to customers on digital channels with the launch of Click to Pay with Visa, eCard Mego, cross border QR payment

SOCIAL

Toward Basel III

In March 2026, Vietcombank pioneered in applying Standardized Approach in CAR calculation under the new Circular 14/2025 of the SBV, raising the bar for capital management

Ba2, Positive Outlook
Outlook upgraded by Moody's From Stable to Positive

In May 2026, Vietcombank's long term ratings affirmed by Moody's at Ba2, while Outlook was upgraded from Stable to Positive, reflecting increased confidence in the bank

GOVERNANCE

For more information on our ESG practices, please read our full [**ESG reports.**](#)

Key Ratios

Quality	3M25	6M25	9M25	2025	3M26
Loans to deposits	97%	98%	101%	100%	104%
Loan loss reserve coverage (Provision/NPL) ¹	216%	214%	202%	174%	178%
NPL ratio ¹	1.03%	1.00%	1.03%	0.97%	0.99%
CAR ²	12.5%	12.0%	11.5%	11.7%	11.1%
Credit Cost	0.21%	0.21%	0.20%	0.20%	0.58%
Profitability³					
Profit before taxes (bil VND)	10,860	21,894	33,133	44,020	11,803
Net interest margin	2.6%	2.6%	2.6%	2.6%	2.9%
Non-interest income / Operating Income	21%	21%	20%	19%	17%
ROAA	1.7%	1.6%	1.6%	1.6%	1.5%
ROAE	17.35%	17.1%	16.9%	16.6%	16.5%
Cost to income ratio	32.7%	33.2%	33.3%	34.8%	32.5%

Source: Company disclosures.

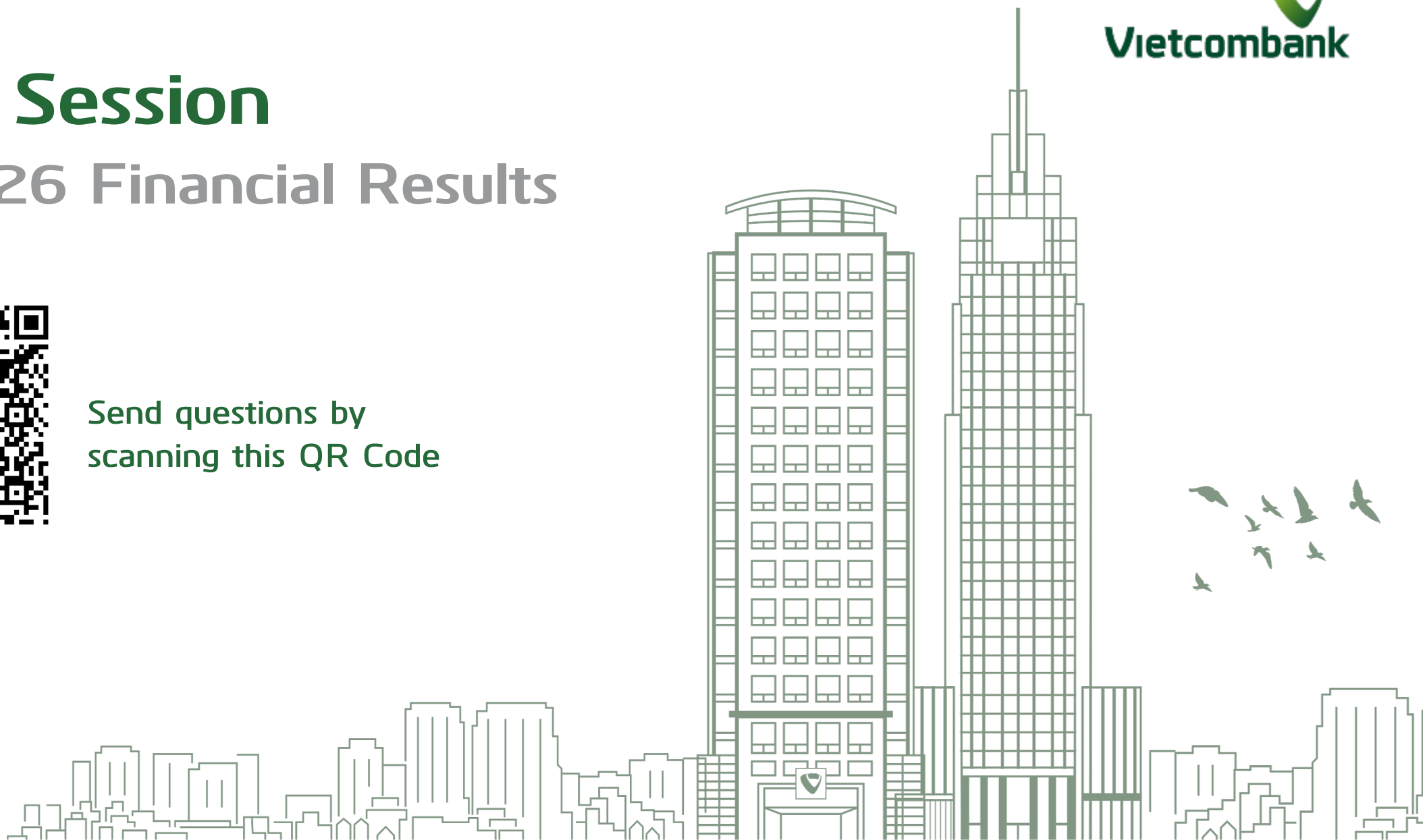
Notes: (1) Including Corporate Bonds (2) Calculated under SA approach, Circular 14/2025 by SBV since Q1/2026 (3) Based on Cumulative data, on an annualized basis.

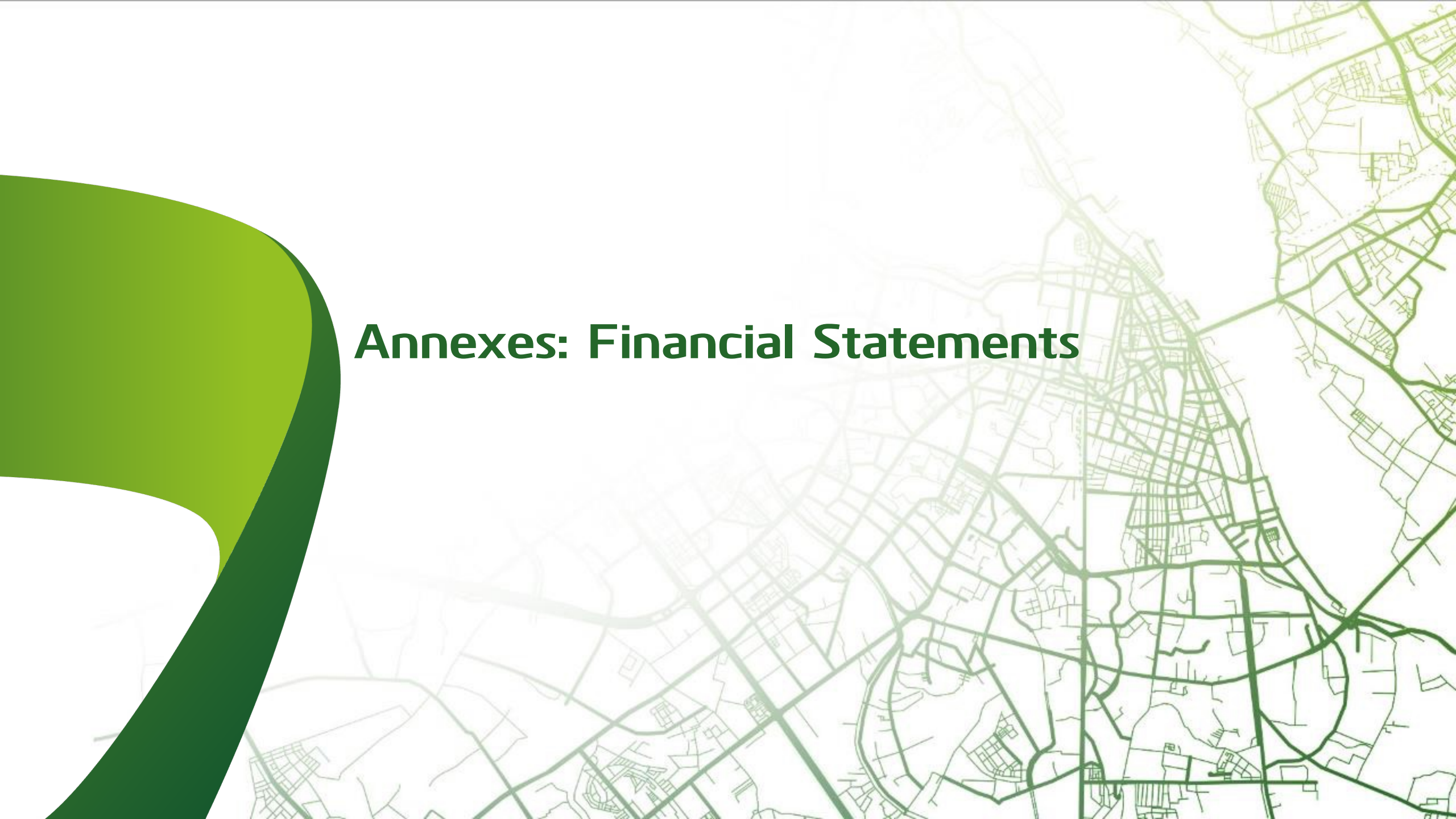
Q&A Session

1Q 2026 Financial Results



Send questions by
scanning this QR Code





Annexes: Financial Statements

Historical Balance sheet (VND)

FY ended 31 Dec (Figures in VND bn)	2024Q1	2024Q2	2024Q3	2024Q4	2025Q1	2025Q2	2025Q3	2025Q4	2026Q1
Cash and cash equivalents	12,916	12,950	13,158	14,268	13,713	14,790	12,910	15,543	12,931
Balances with SBV	37,837	35,736	13,749	49,340	28,021	37,686	56,577	37,446	17,957
Current accounts, deposits and placements with banks	273,301	316,590	316,567	389,296	410,588	432,537	497,859	521,939	581,522
Investments in securities	177,308	169,775	174,563	173,274	185,397	170,427	170,886	173,958	168,808
Loans to customers	1,266,478	1,369,645	1,401,152	1,449,220	1,466,391	1,555,769	1,629,943	1,673,526	1,754,926
Provision for credit losses	(30,891)	(34,884)	(35,063)	(31,183)	(32,494)	(33,307)	(34,009)	(24,969)	(27,535)
Equity investment	2,256	2,087	2,119	2,228	2,269	2,314	2,419	2,261	3,510
Net fixed assets	7,589	7,717	8,027	8,093	8,016	7,968	8,141	8,233	8,132
Other assets	26,920	26,023	38,091	30,862	27,361	29,756	33,460	33,993	30,712
Total Assets	1,773,714	1,905,639	1,932,362	2,085,397	2,109,261	2,217,941	2,378,186	2,441,929	2,550,963
Current accounts of banks and payables to SBV	4,141	66,988	36,293	78,237	125,298	99,737	162,585	160,128	198,630
Borrowings from SBV and term deposits from banks	171,488	218,638	217,260	234,653	222,764	259,086	317,173	321,159	367,185
Customers deposits	1,347,326	1,374,683	1,430,071	1,514,665	1,509,113	1,586,683	1,611,967	1,672,534	1,682,032
Derivatives and other financial liabilities	91	0	117	1	306	47	29	-	-
Valuable papers issued	29,905	26,901	26,901	24,125	14,165	24,165	23,085	27,101	29,095
Other liabilities	47,149	36,726	31,422	34,760	32,671	34,473	40,556	33,471	39,991
Total Liabilities	1,600,099	1,723,936	1,742,065	1,886,441	1,904,319	2,004,192	2,155,394	2,214,393	2,316,932
Chartered capital	55,891	55,891	55,891	55,891	83,557	83,557	83,557	83,557	83,557
Surplus + Other capital	5,805	5,805	5,805	5,805	5,805	5,805	5,805	5,805	5,805
Reserve funds	27,447	27,454	27,453	27,453	37,053	37,061	37,060	36,993	48,221
Differences in FX and Asset revaluation	(961)	(950)	(1,032)	(968)	(952)	(926)	(913)	(919)	(907)
Retained earnings	85,331	93,397	102,068	110,679	79,376	88,146	97,170	102,028	97,279
Total Shareholders' Equity	173,513	181,597	190,186	198,860	204,840	213,642	222,679	227,464	233,955
Minority Interest	101	106	111	96	102	107	113	72	77

Historical Balance sheet (USD)

FY ended 31 Dec (Figures in USD m)	2024Q1	2024Q2	2024Q3	2024Q4	2025Q1	2025Q2	2025Q3	2025Q4	2026Q1
Cash and cash equivalents	538	534	546	586	552	590	513	619	515
Balances with SBV	1,576	1,473	571	2,028	1,128	1,504	2,246	1,491	715
Current accounts, deposits and placements with banks	11,386	13,050	13,139	15,997	16,531	17,266	19,766	20,777	23,166
Investments in securities	7,387	6,998	7,245	7,120	7,465	6,803	6,785	6,925	6,725
Loans to customers	52,763	56,457	58,156	59,553	59,041	62,102	64,714	66,619	69,912
Provision for credit losses	(1,287)	(1,438)	(1,455)	(1,281)	(1,308)	(1,330)	(1,350)	(994)	(1,097)
Equity investment	94	86	88	92	91	92	96	90	140
Net fixed assets	316	318	333	333	323	318	323	328	324
Other assets	1,122	1,073	1,581	1,268	1,102	1,188	1,328	1,353	1,223
Total Assets	73,895	78,551	80,204	85,695	84,924	88,533	94,421	97,207	101,624
Current accounts of banks and payables to SBV	173	2,761	1,506	3,215	5,045	3,981	6,455	6,374	7,913
Borrowings from SBV and term deposits from banks	7,144	9,012	9,018	9,643	8,969	10,342	12,593	12,784	14,628
Customers deposits	56,132	56,665	59,356	62,242	60,761	63,336	64,000	66,579	67,008
Derivatives and other financial liabilities	-	-	0	-	-	-	-	-	-
Valuable papers issued	1,246	1,109	1,117	991	570	965	917	1,072	1,159
Other liabilities	1,964	1,514	1,304	1,428	1,315	1,376	1,610	1,332	1,593
Total Liabilities	66,662	71,061	72,306	77,520	76,673	80,001	85,576	88,149	92,301
Chartered capital	2,328	2,304	2,320	2,297	3,364	3,335	3,317	3,326	3,329
Surplus + Other capital	242	239	241	239	234	232	230	231	231
Reserve funds	1,143	1,132	1,139	1,128	1,492	1,479	1,471	1,473	1,921
Differences in FX and Asset revaluation	(40)	(39)	(43)	(40)	(38)	(37)	(36)	(37)	(36)
Retained earnings	3,555	3,850	4,236	4,548	3,196	3,519	3,858	4,061	3,875
Total Shareholders' Equity	7,229	7,485	7,894	8,172	8,247	8,528	8,841	9,055	9,320
Minority Interest	4	4	5	4	4	4	4	3	3

Source: VCB Consolidated Financial Statement

Note: Exchange rate (USD/ VND) was taken from the State Bank of Vietnam at the end of period/year

Historical Income statement (VND)

(Figures in VND bn)

FY ended 31 Dec	2024Q1	2024Q2	2024Q3	2024Q4	2025Q1	2025Q2	2025Q3	2025Q4	2026Q1
Interest income	24,020	46,882	70,074	93,655	24,575	49,799	76,506	105,119	32,092
Interest expenses	(9,942)	(18,897)	(28,510)	(38,249)	(10,888)	(21,952)	(34,001)	(46,445)	(14,441)
Net interest income	14,078	27,986	41,563	55,406	13,687	27,847	42,505	58,674	17,651
Service income	3,181	6,510	9,774	13,143	2,728	5,538	8,566	11,855	2,936
Service charges	(1,739)	(3,570)	(5,561)	(8,006)	(1,922)	(3,871)	(5,961)	(8,385)	(1,993)
Net service income	1,442	2,941	4,213	5,137	806	1,667	2,605	3,470	943
Foreign exchange gain, net	1,198	2,359	3,706	5,292	2,024	3,659	4,939	6,165	1,678
Net gain on securities	23	23	58	66	36	37	144	175	(7)
Investment income (loss)	32	191	241	307	48	106	245	282	58
Other non-interest income	508	532	1,087	2,372	663	1,816	2,748	3,592	857
Non-interest income	3,202	6,046	9,305	13,173	3,578	7,286	10,681	13,683	3,529
Operating income	17,280	34,032	50,868	68,578	17,265	35,133	53,185	72,358	21,180
Operating expenses	(5,054)	(10,176)	(15,987)	(23,027)	(5,652)	(11,677)	(17,715)	(25,159)	(6,884)
Operating profit (pre-provision)	12,226	23,856	34,881	45,551	11,612	23,456	35,470	47,198	14,296
Provisions (net of reversals)	(1,508)	(3,022)	(3,347)	(3,315)	(752)	(1,562)	(2,338)	(3,178)	(2,493)
Profit before taxes	10,718	20,835	31,533	42,236	10,860	21,894	33,133	44,020	11,803
Income tax expense	(2,132)	(4,124)	(6,250)	(8,383)	(2,158)	(4,355)	(6,568)	(8,822)	(2,341)
Minority interest	(6)	(11)	(17)	(22)	(5)	(11)	(16)	(20)	(6)
Net profit /loss	8,580	16,699	25,266	33,831	8,696	17,528	26,549	35,178	9,457

Historical Income statement (USD)

(Figures in USD m)

FY ended 31 Dec	2024Q1	2024Q2	2024Q3	2024Q4	2025Q1	2025Q2	2025Q3	2025Q4	2026Q1
Interest income	1,001	1,932	2,908	3,849	989	1,988	3,038	4,185	1,278
Interest expenses	(414)	(779)	(1,183)	(1,572)	(438)	(876)	(1,350)	(1,849)	(575)
Net interest income	587	1,154	1,725	2,277	551	1,112	1,688	2,336	703
Service income	133	268	406	540	110	221	340	472	117
Service charges	(72)	(147)	(231)	(329)	(77)	(155)	(237)	(334)	(79)
Net service income	60	121	175	211	32	67	103	138	38
Foreign exchange gain, net	50	97	154	217	81	146	196	245	67
Net gain on securities	1	1	2	3	1	1	6	7	(0)
Investment income (loss)	1	8	10	13	2	4	10	11	2
Other non-interest income	21	22	45	97	27	72	109	143	34
Non-interest income	133	249	386	541	144	291	424	545	141
Operating income	720	1,403	2,111	2,818	695	1,402	2,112	2,880	844
Operating expenses	(211)	(419)	(664)	(946)	(228)	(466)	(703)	(1,002)	(274)
Operating profit (pre-provision)	509	983	1,448	1,872	468	936	1,408	1,879	570
Provisions (net of reversals)	(63)	(125)	(126)	(136)	(30)	(62)	(93)	(127)	(99)
Profit before taxes	447	859	1,321	1,736	437	874	1,315	1,752	470
Income tax expense	(89)	(170)	(262)	(344)	(87)	(174)	(261)	(351)	(93)
Minority interest	(0)	(0)	(1)	(1)	(0)	(0)	(1)	(1)	(0)
Net profit /loss	357	688	1,059	1,390	350	700	1,054	1,400	377

Source: VCB Consolidated Financial Statement.

Note: Exchange rate (USD/ VND) was taken from the State Bank of Vietnam at the end of period/year

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